

# Infor10 ERP Business SytePlan (SyteLine)

## *Plan for success.*

If you could make and execute perfect plans, running a world-class supply chain would be child's play. But in real life, the task of balancing supply against demand in the face of endless uncertainty and an infinite range of variables can quickly overwhelm you. However, that task is essential to the success of your business. When you have a system that helps you perform better supply chain planning faster, you'll get more done with less effort more profitably.

## *Delete your spreadsheets.*

Don't kid yourself. If you do your planning on spreadsheets, you're not in control of your business. You need an integrated, automated process that aligns company activities to help balance supply and demand if you want to reach a level of sales and operations planning that brings your business to peak performance.

Infor10™ ERP Business SytePlan (SyteLine) helps you develop a realistic operations plan and manage performance against that plan with tools that help synchronize your sales plan with your production plan. SytePlan provides a powerful set of planning tools within the context of the ERP Business solution you already use every day. SytePlan gives you a formal process that helps managers work together to maximize customer fill rates, optimize inventory, and improve your supply chain management. It also shows you how to correct any problems that arise and make better plans in the future.

Just as Infor10 ERP Business (SyteLine) tells you what jobs you need to finish to meet demand, SytePlan tells you whether you'll hit your revenue and inventory targets by completing those jobs. If not, it shows you how to correct the problem and make more accurate plans in the future.

*Manage your sales and operations planning process with Infor10 ERP Business SytePlan (SyteLine).*

With SytePlan, you'll improve your ability to:

- Develop a plan for sales by dollars or units, according to product group, customer type, or territory.
- Compare plans to forecasts, shipments, backlog, or WIP, and identify supply issues.
- Project sales and inventory through month-end.
- Analyze rough-cut capacity needs, on-time performance, and inventory turn
- Track changes in your forecast over time and compare that to actual sales.
- Analyze margin by customer, product, or territory.

SytePlan's collection of workbenches, queries, graphs, and reports can streamline and simplify your sales and operations planning process. It also makes planning an integral part of the ERP Business solution you already know, which turns your sales and operations planning process into a reliable, well-oiled machine.

You'll end up with more accurate forecasts, better production plans, lower inventory, increased order fill rates, and an improved sense of how you can serve your customers better with the resources you already have.

## *Grow from experience.*

When you choose Infor10 ERP Business SytePlan, you gain the benefits of decades of expert development by our global team of consultants and business specialists. You get industry-specific experience in every aspect of sales and operations planning. So, you can become more competitive and successful even in the toughest market conditions. You get the training, support, and professional services you need to succeed in a rapidly changing business environment and reach your business goals.

## *Know and profit.*

You can make sales and operations planning a powerful competitive advantage in a volatile business climate when you add SytePlan to your ERP Business solution. You'll understand how any plan impacts your profitability, and you'll position your business to respond to customers better and faster. You'll also protect yourself from the risks you take by leaving crucial planning information locked up in the heads of a few key employees who might not stay with your company. Above all, you'll gain the confidence of knowing that you're ready to adapt to any new challenges or opportunities that might arise.

## *About Infor.*

Infor is a leading provider of business software and services, helping more than 70,000 customers in 164 countries improve operations and drive growth. To learn more about Infor, please visit [www.infor.com](http://www.infor.com).

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